

The Slocum Press

SLOCUM & SONS · IMPORTERS AND PURVEYORS OF FINE WINES & SPIRITS SINCE 1976

VOLUME 2 · ISSUE 8 · 2014

October is Clicquot Month

with the

Lowest Prices of the Year



Veuve Clicquot Ponsardin

Barbe-Nicole Ponsardin was one of the world's first businesswomen who brought her wine business back from the brink of destruction and created the modern Champagne market in the process. If only she could have known the success that her Champagne would still be, 242 years after being created. For the last fifteen years, Cyril Brun, fifth generation winemaker, has transformed Veuve Clicquot Ponsardin into the #1 selling Champagne through his expertise in the craft of winemaking.

Here is some interesting information about America's favorite champagne house:

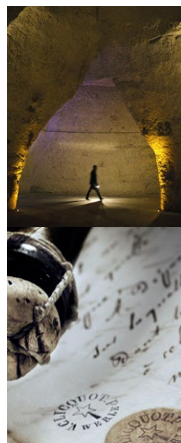
Key Dates

- 1772** Champagne house is founded
- 1775** First to export Rosé Champagne
- 1798** Francois Clicquot marries Barbe-Nicole Ponsardin
- 1805** Francois dies and his widow (Veuve in French) takes control of the champagne house at only 27 years of age and becomes one of the first business women of the modern times
- 1810** Madame Clicquot creates the first Vintage Champagne
- 1816** Invents "Riddling" making crystal-clear champagne possible and soon becomes known as La Grande Dame
- 1817** The famous "Yellow Label" is trademarked (the color inspired whilst watching her daughter "Clementine" eating eggs for breakfast)

Veuve Clicquot

■ REIMS FRANCE ■

Did you know . . .



- ⌘ “Veuve” means Widow, “Clicquot” is her late husband’s surname and “Ponsardin” is her Maiden name
- ⌘ Champagne is on the same latitude as Vancouver
- ⌘ There are AOC 36,000 hectares, which is 0.5% of global vineyards
- ⌘ There are 319 communes, of which 87% is owned by growers
- ⌘ Champagne is 1% of wine production and 10% of Sparkling
- ⌘ Champagne endures 200 days of rain each year on average
- ⌘ There are 17 Grand Cru towns, 44 Premiere Cru towns and 258 villages
- ⌘ Non-Vintage Champagne is 90% of production and can be the most challenging style to make



La Grande Dame 2004 Gift Box



Developed in 1972 to celebrate the achievements of Madame Clicquot and made in a style that she liked best. Blended from eight of the Grand Cru vineyards that she favored (remember there was no classification back then).

ITEM #	SIZE	CASE	BOTTLE
1834704	750 ml	\$630 (6 pk)	\$106

Veuve Clicquot Brut N/V “Yellow Label”

Grapes from 50 to 60 different crus, or growing areas, are used to produce the Brut Yellow Label:

- ⌘ 50-55% Pinot Noir ensures the structure so typical of the House wines
- ⌘ 15-20% Pinot Meunier rounds out the blend
- ⌘ 28-33% Chardonnay provides the elegance and sophistication essential to a perfectly balanced wine

A high proportion of priceless reserve wines (between 25% and 40%) ensures the continuity of the House style).

ITEM #	SIZE	CASE	BOTTLE
18150	750 ml	\$448	\$42.99
18149	375 ml	\$562 (24 pk)	\$24.41
18312	1.5 L	\$225 (3 pk)	\$86
18293	3 L	\$266	\$266

Very Limited 6 L, 9 L, 12 L & 15 L. Please contact Slocum & Sons for confirmation.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
VEUVE CLICQUOT Brut Vintage 2004 Gift <i>(sourced only from Grand Cru & Premier Cru vineyards)</i>	1835204	750 ml	\$384 (6 pk)	\$65
VEUVE CLICQUOT Brut Rosé N/V	18222	750 ml	\$599	\$49.99
VEUVE CLICQUOT Brut Rose Vintage 2004 Gift	1831004	750 ml	\$396 (6 pk)	\$68
VEUVE CLICQUOT Demi-Sec N/V “White label”	18156	750 ml	\$524	\$44.66

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SPECIFICATIONS

Release Date: June 2014

Format: 750ml

Minimum Maturation Time: 24 Months

ABV: 46%

GRAIN BILL:

- Washington Select Pale Malt
- Munich Malt
- Extra Special Malt
- Pale Chocolate Malt
- Brown Malt

CASK TYPE(S):

- 50% #4 Char New American Oak
- 50% #3 Char New American Oak

Yeast Strain: Belgian Brewer's Yeast

Fermentation Time: 144 Hours

OPENED IN 2010, WESTLAND DISTILLERY EVOKES THE TRADITIONS OF SCOTTISH WHISKY PRODUCED WITH INGREDIENTS EXCLUSIVELY FROM THE PACIFIC NORTHWEST.

WESTLAND AMERICAN SINGLE MALT

The flagship Westland American Single Malt Whiskey represents the truest expression of the Westland house style. At the core of this whiskey's flavor profile is a grain bill comprised of five different roasted and kilned barley malts giving the whiskey a character unique to Westland Distillery. The base is a pale malt, grown in the state of Washington. Specialty malts are added to that, a concept inspired by the vibrant craft brewing culture of the Pacific Northwest where various roast levels of malt create distinctively different tasting beers. Deep and rich in flavors, these specialty malts contribute to the whiskey notes of chocolate, nuts, cookies, pastries, mocha, caramel and raisins. The use of Belgian brewer's yeast further enhances flavor development, creating fruity esters during fermentation. Finally, maturing predominantly in the finest new American oak casks complements other choices with vanilla, caramel and coconut notes and produces an approachable and mature whiskey.

FLAVOR PROFILE NOTES

The initial nose is awash in cherry cake and graham cracker. Shortly after, a rich creaminess emerges with creme brûlée and chocolate custard while a hint of jasmine hides just beneath the surface. The first sip confirms the creamy and rich, mouth-coating cherry cake notes on the nose.

After five minutes the nose begins to reveal melting Toblerone chocolates, almonds and a touch of smoky pine. Waffle cone joins the group along with rainier cherries after a water addition. Extended tastings bring out white chocolate, Turkish coffee (with cardamom), bananas flambé and decadent cream.



“Every whiskey at Westland Distillery is underscored by our house style – a sweetness and ease on the palate accompanied by a fruity and complex but ultimately grain-focused finish worthy of its place in this new world.”

–Matt Hoffman, Master Distiller at Westland

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
WESTLAND American Single Malt Whiskey	3215	750 ml	\$720	\$61



Celebrate Oktoberfest with German Wine, not Beer!



What exactly is Oktoberfest?

It is the world's largest festival held every year in Munich, Germany. Origins of the event date back to 1810 where the royal wedding of the future king, Ludwig I, to Princess Therese of Saxony-Hildburghausen was held on October 12th. The citizens of Munich were invited to attend the many festivities held in celebration of the happy event, and the decision to repeat the horse races in subsequent years gave rise to the tradition of the Oktoberfest.

Oktoberfest runs from late September to the first weekend in October, normally lasting 16 days, with more than 6 million people from around the world in attendance every year. Last year, 6.4 million people attended the festival with 6.7 million liters of beer being consumed!

Who says that you have to drink beer at Oktoberfest?

While the Oktoberfest festival has been inextricably linked to beer, German wine has always been a part of the event as well. In fact, the Kuffler's Weinzelt (wine tent) is considered by many to be the most beautiful tent of the entire Oktoberfest. With wine consumption continuing to rise in Germany, at the expense of a declining beer market, we will surely see an increase in wine tents at future Oktoberfest festivals.

A month-long tradition in America . . .

Oktoberfest seems to be a part of this country's history too. It's a tradition here that lasts for more than a month, with many retail stores and restaurants participating in the Oktoberfest celebration by increasing their selections of German beer and wine to honor this event. Here is a selection of fine German wines from the Slocum Imports portfolio which are excellent choices to help your customers celebrate this special occasion.

Dry Riesling

Wehrheim Niersteiner Oelberg Riesling Spätlese Trocken 2012

Wine growing has been a part of the Wehrheim family since 1693. Klaus Wehrheim is the 11th generation of winegrowers. The estate still uses a plethora of oak casks or barrels for aging wine in a vaulted cellar from the middle ages.

The Oelberg vineyard, located just north of the village of Nierstein, is one of the greatest sites within the entire Rheinhessen wine region. Its soil is comprised of red slate and sandstone, yielding flavors of smoked mineral and ripe red fruits. Dry and powerful with tremendous presence, this delicious wine is reminiscent of an Alsace Grand Cru Riesling.



Off-Dry Riesling

Andreas Diehl Riesling Medium-Dry 2013

This estate is located in the southern part of the Pfalz wine district. The Pfalz is a winemaking paradise, where the sun shines brightly and more intensely than any region in Germany. Not too hot, not too cold, just perfect. This provides ripeness of fruit while keeping in balance the acidity and tannin in the wines.

Unbelievable bargain, that's what this yummy Riesling is. With its bright, scintillating character of off-dry flavor, this gem is totally irresistible, offering hints of mineral, white pepper and pear. It finishes nicely with firm, crisp acidity.

Fruity Riesling

St. Ludwin Bernkasteler Kurfürstlay Riesling Kabinett 2011

The owner of St. Ludwin has been in the possession of this winery for several generations, and has a long-standing reputation as a producer of outstanding regional wines from the Mosel and Rhine wine districts. Excellent personal and business relationships with many of the regions' top growers have provided long-term contractual arrangements which have solidified St. Ludwin's position as a producer of exceptional wines at reasonable prices.

The wine estate's reputation has been built upon crafting wines which offer finesse, elegance and typicity of flavor, specific to its geographic location and soil type. The Bernkasteler Kurfürstlay Riesling Kabinett 2011 is a perfect example of this with its delicate essence on the palate, filled with bright, effusive layers of crisp, crunchy flavors of Granny Smith apples and ripe, juicy limes.

Fruiter Riesling

Dr. H. Thanisch Bernkasteler Badstube Riesling Spätlese 2012

The wine growing tradition of the Thanisch family dates back to 1636. Today the estate is managed by Sofia Thanisch, the great granddaughter of the founders, and the fourth generation of female ownership.

The size of the estate, including two of the most famous vineyards in Germany, the Bernkasteler Doctor and the Bernkasteler Badstube, is 6.5 hectares (16 acres). All vineyards are planted with 100% Riesling vines, most of which are mature and on original non-grafted rootstocks. The Devon slate soil gives wines their unique character: delicate fruit, elegance and lightness.

No wine anywhere on Earth smells like Mosel Riesling and this wine personifies the Mosel at its best. The bouquet offers essences of sun-ripened limes with a dash of smoldering wet stone vapors, while the taste suggests feather-light weightlessness on the palate, and filled with ripe, mineral-laden citrus notes. This is truly a glorious wine.



Sweet Riesling

St. Ludwin Bernkasteler Kurfürstlay Riesling Auslese 2009

That's right, two wines listed from this great little producer. The reason is simple: the wines from this estate may simply be the best values of German wine available from any importer in the US. Support of this statement comes from a number of esteemed German wine producers who have tasted through the St. Ludwin lineup, believing that they were tasting wines of one of their illustrious competitors not from a regional producer!

This beautiful Auslese is now five years old, just beginning to meld all the nuances of both soil and grape together. Everything is so well integrated. The delicious flavor, offering hints of clover honey, tangerine and peach, is harmoniously balanced by its subtle acidity, creating a wine which is magnificently structured. There may not be a finer Auslese at this price available in the market today.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
WEHRHEIM Niersteiner Oelberg Riesling Spätlese Trocken 2012	1130312	750 ml	\$152	\$13.66
ANDREAS DIEHL Riesling Medium-Dry 2013	1130113	1 L	\$112	\$13.99
ST. LUDWIN Bernkasteler Kurfürstlay Riesling Kabinett 2011	1114911	750 ml	\$104	\$10.33
DR. H. THANISCH Bernkasteler Badstube Riesling Spätlese 2012	1107712	750 ml	\$224	\$20.33
ST. LUDWIN Bernkasteler Kurfürstlay Riesling Auslese 2009	1108709	750 ml	\$136	\$13

Slocum Imports Selections

When you see the words "Imported by Slocum & Sons," it is a guarantee of outstanding quality from the Slocum Imports portfolio. What makes Slocum Imports so special? For the following reasons:

- This is a highly-selective and well-diversified portfolio representing an array of outstanding producers from various wine regions around the world.
- The selection process is painstakingly arduous. The purpose is to select a wine estate which represents either the highest quality or best value in its region, sometimes both.
- Many of the producers utilize sustainable agriculture, organic and biodynamic farming to reach the purest expression of grape varietal, microclimate and terroir, yielding wines of excellent balance and complexity.
- Pricing is well below the competition. Slocum Imports wines are purchased directly from the winery. This eliminates an additional layer of supplier markups which can be as high as 40%.
- For all the reasons above, the selections of Slocum Imports and the price/quality opportunities are unparalleled in the market.



Look for this logo throughout the Slocum & Sons newsletter. This new symbol represents a Slocum Imports Selection – a hand-selected, high-quality wine from Slocum Imports.

Chopin

VODKA

THE WORLD'S FIRST AND FINEST LUXURY VODKA.
TRULY HAND-MADE, AT EVERY STEP.



Chopin Vodka is a small-batch, family-owned producer of single-ingredient, premium Polish vodkas.

Chopin is one of only a few vodka producers to distill its own spirits; most vodka is acquired from a trading market - with no information regarding its heritage and ingredients - and subsequently bottled. This is not the case with Chopin Vodka. There are no secrets and no additives in the production of Chopin Vodka. Each bottle contains only three ingredients – the highest-quality, naturally grown potato, rye or wheat, yeast and purified artesian well water. Late-harvest potatoes, valued for their high starch content, are used exclusively to craft the distillery’s potato vodka throughout the fall season. The distillery converts to rye and wheat vodka production for the remainder of the year. The process is completely sustainable, using the whole potato – peel and all – with the leftover “mash” returned to the farm as feed and fertilizer.

Chopin sources its ingredients from select local farmers in the Podlasie region of Poland, who grow their crops naturally, ensuring that only the highest-quality rye and wheat or late-harvest potato makes it into each bottle, along with purified water from Chopin’s own artesian well.

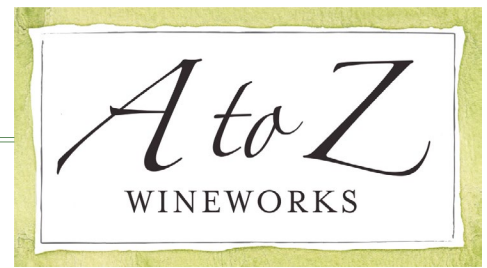


The historic Chopin distillery is tucked within the fertile farmland of the Podlasie region, in the eastern Polish town of Krzesk. Here, the world’s first and finest luxury vodka is crafted by a small team on 17 acres dotted with ponds, rows of roses and herbs.

The Chopin distillery relies on a traditional copper still and a simple, centuries-old process. Chopin distills its vodka four times to produce an authentic spirit of superior quality and taste.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CHOPIN Potato Vodka	1041	750 ml	\$270	\$22.50
CHOPIN Rye Vodka	1040	750 ml	\$270	\$22.50
CHOPIN Wheat Vodka	1716	750 ml	\$270	\$22.50

Slocum & Sons Welcomes A to Z Wineworks and Rex Hill Winery



Once upon a time four friends met for a drink . . .



A to Z Wineworks was started in 2002 by four friends, Oregon wine industry veterans, Deb Hatcher (Eyrie), Bill Hatcher (Domaine Drouhin Oregon), Sam Tannahill (Archery Summit) and Cheryl Francis (Chehalem). The two couples worked in the Hatcher’s kitchen to build the original blend honored by Food & Wine magazine as the Best American Pinot Noir under \$20. Recognition for their A to Z wines with dependable quality and great value continued and production grew.

In 2006, the group welcomed another Oregon wine veteran, Michael Davies, as winemaker, and partnered with Gregg Popovich (Coach of the San Antonio Spurs) to buy Rex Hill Vineyards and Winery (established in 1982). A to Z has worked with more than 100 vineyards across the state always offering assistance for sustainability certification which the group expects to be achieved within three years of partnering. Today, A to Z has two viticulturists on staff and uses biodynamic principles to farm all owned or long-leased vineyards.

Diverse sourcing across the state mitigates regional weather difficulties and adds complexity and depth to the one wine of each variety that is blended in any vintage. Additionally, A to Z has more collective Oregon winemaking experience than any other winery, experience that can make a difference in difficult vintages.

A to Z remains true to the dual mission of offering aristocratic wines at democratic prices blending one cuvee each vintage of Pinot Noir, Chardonnay and Pinot Gris that deliver the Essence of Oregon. A commitment to excellence is matched by a belief in fair value and sustainability in business as well as farming and a drive to offer the highest quality for the best value.

A to Z Oregon Pinot Noir has twice been named to Wine Spectator’s Top 100 wines of the year; A to Z Oregon Pinot Gris is a perennial Best Buy; and A to Z Oregon Chardonnay is America’s Best Selling Oregon Chardonnay.



Selling Points

- ◊ Quality & Value - A to Z offers aristocratic wines at democratic prices
- ◊ Each wine blends the Essence of Oregon
- ◊ Each grower asked to become certified organic sustainable within 3 years
- ◊ Each wine bottled under screwcap
- ◊ A to Z Chardonnay is America’s best-selling Oregon Chardonnay
- ◊ A to Z whites comprise 45% of total sales
- ◊ Slocum wholesale pricing is lower than previous distributor

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
A TO Z Pinot Gris 2013	5171313	750 ml	\$120	\$13.99
A TO Z Chardonnay 2013	5171113	750 ml	\$120	\$13.99
A TO Z Chardonnay 2013	5171213	375 ml	\$96	\$8.50
A TO Z Riesling 2013	5171013	750 ml	\$120	\$13.99
A TO Z Pinot Noir 2013	5170812	750 ml	\$160	\$18.99
A TO Z Pinot Noir 2013	5170913	375 ml	\$180 (24 pk)	\$8
A TO Z Rose (Sangiovese) 2013	1610813	750 ml	\$104	\$12.99
REX HILL Pinot Noir 2012	5171512	750 ml	\$120 (6 pk)	\$21
REX HILL Pinot Noir 2012	5171412	375 ml	\$144	\$12.50
REX HILL Pinot Noir Jacob Hart 2012	5171512	750 ml	\$240 (6 pk)	\$21

Distillery Feature

HINE

V I N T A G E C O G N A C S

Produce little but make it perfect.

Concentrate on the essentials but keep only the exceptional.

Devote all your resources to making each cognac a unique work of art.



HISTORY

Back in 1550, the Hine family lived in Beaminster, Dorset, on the south coast of England. The family's great cognac journey was to begin in the 18th century. Thomas Hine, the father, a linen merchant — and quite a cognac connoisseur — decided to send his son Thomas (one of eleven children) to France to learn French and the art of making cognac; and to evolve “his” cognac for a famous négociant in Bristol.

Thomas, then aged sixteen, left his family home and headed for France, setting foot in Nantes in 1791 in the midst of revolutionary times. From Nantes, he traveled to Bordeaux, where he stayed for a while, before continuing to Jarnac, a small town just east of Cognac. Since 1763, Jarnac had been the base for the négociant's premises where Thomas was to create his father's favorite cognac. In the early days, Thomas began his employment as a personal assistant, a respected and worthy position.

Not long after his arrival, Thomas Hine made the acquaintance of Elisabeth, the daughter of the famous cognac négociant and fell in love. In 1796, at the age of 21, Thomas married Elisabeth and they were to have four children. Due to his knowledge of business and finance and his strong work ethic, his mother-in-law chose Thomas — rather than one of her own sons — to take charge of the family cognac business when Elisabeth's father passed away.

In 1817, Thomas gave his name to the company: Thomas Hine & Co. Just a few years later, in 1822, he became seriously ill from a cold and died of pneumonia at the age of 47, thirty years after he first arrived in Jarnac. Thirty years that had a unique influence on the history of cognac. His eldest son, Thomas Georges, just old enough to take over the reins of the company, was to succeed him, thus continuing the extraordinary story of the Hine family and HINE cognac — today in its sixth generation. Since the very beginnings in 1763, the company has made exceptional cognacs that are shipped around the world. The expertise of the family ancestors continues to live on through Thomas Hine's direct descendants.

HINE DOMAINES & COGNAC

HINE is the privileged owner of an exceptional 297 acres estate, Domaines HINE, at the heart of Grande Champagne, the finest cognac cru. Situated in the small parish of Bonneuil, the gentle slopes of the HINE estate overlook the picturesque Colinaud valley. The estate is planted with 173 acres of vines with an average age of 25 years, and the remaining land is covered in woodland to protect the local flora and fauna and favor biodiversity.

The enchanting style of its elegant cognacs has formed the essence of HINE's prestige. Ageing in French oak barrels with delicate tannins, HINE cognacs evolve their delicate fruity aromas and subtle perfumes. HINE cognac, like a fine perfume, takes you on a journey of discovery, a sensuous and evocative experience.

Key to this experience is the HINE palette of aromas:

Spicy notes: warm, aromatic hints of spices and pepper - Oriental notes: opulent, sensual, rich and exotic - Floral notes: heavy scent of flowery perfumes - Fruity notes: characteristic hints of peaches, plums and tropical fruits.

The Royal Warrant

In 1962, HINE was appointed official cognac supplier to Her Majesty Queen Elizabeth II of England. The Royal Warrant is granted for five years and every five years HINE has been honored to have the warrant renewed. As a Royal Warrant Holder, HINE may display the Royal Arms and the legend “By Appointment” on products and advertising. On the first Thursday in November each year, Bernard Hine attends a banquet held in honor of the Royal Warrant Holders at the Grosvenor House Hotel in London.



AN INTRODUCTION TO HINE

Overview

H by HINE is a harmonious blend of more than 20 cognacs, over 4 years old, all distilled from grapes grown in the prestigious Grande and Petite Champagne regions. It's superb on its own as well as being the perfect base for many cocktails both long and short.

Tasting Notes

First Impression: Lively freshness

Sensory Journey: Floral on the nose with notes of jasmine, acacia, iris, lily of the valley, apricot and vanilla. Delicate, original and velvet smooth on the palate.



The Classic HINE

Fine Champagne blend of over 25 cognacs. More than 50% are from grapes grown in the Grande Champagne and the remaining from the Petite Champagne, the two finest cognac crus.

Tasting Notes

First Impression: Delightful, perfumed notes

Sensory Journey: Notes of jasmine, acacia, vanilla, oak and fruit. Delicate, well-balanced, mellow and smooth.



Refined in Every Way

In 1920, Georges Hine created Antique, a complex and stunning cognac. 90 years later, the House of HINE reinterprets this timeless classic, now an XO Premier Cru.

Antique XO Premier Cru is a blend of over 40 cognacs all aged for a minimum of 10 years, exclusively from grapes grown in Grande Champagne, the finest cru of the Cognac region.

Tasting Notes

First Impression: Aromatic richness

Sensory Journey: Provocative perfumes of spices, vanilla and liquorice blend together with irresistible hints of chocolate and baked apple. Complex, rich, supple, balanced and long-lasting on the palate.

The Traditional HINE

To honor Thomas Hine, Eric Forget, HINE's cellar master created Homage, a unique blend of three early landed Grande Champagne vintage cognacs (1984, 1986, 1987) matured in oak casks in the United Kingdom together with some extra old cognacs aged in HINE's cellars in Jarnac.

Tasting Notes

First Impression: Intensely floral

Sensory Journey: Velvety and long with hints of citrus fruit and orange peel so characteristic of old cognacs aged in England. On the palate there are dominant notes of citrus fruits followed by a hint of mushrooms which shows the aging in very humid cellars.

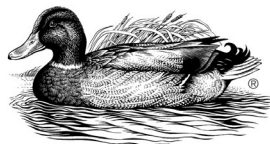
Homage is the quintessence of HINE's style.



DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
"H" by HINE VSOP	1238	750 ml	\$456	\$39
"H" by HINE VSOP	1240	375 ml	\$352 (24 pk)	\$15.66
"H" by HINE VSOP	1239	200 ml	\$406 (48 pk)	\$9.46
HINE Rare VSOP	1027	750 ml	\$574	\$48.33
HINE Antique	1029	750 ml	\$1,710	\$143.50
HINE Antique XO Premier Cru	2974	750 ml	\$1,792	\$149.33
HINE Homage Fine Champagne Cognac	2516	750 ml	\$1,228	\$103.33

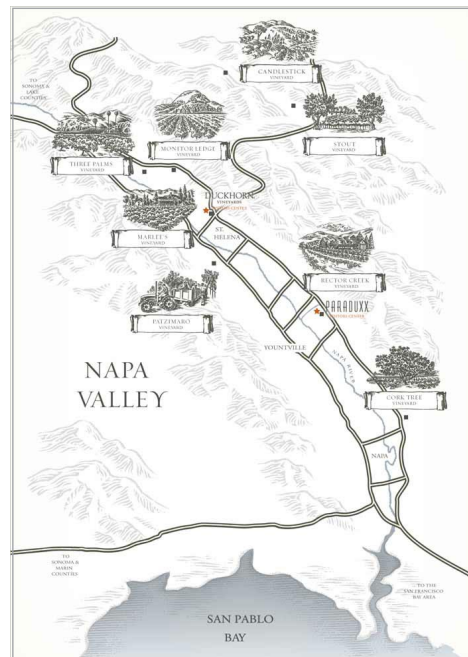
DUCKHORN[®] VINEYARDS

NAPA VALLEY



Duckhorn Wine Company was founded in 1976 by Dan and Margaret Duckhorn with a terroir-based focus on Bordeaux varietals, especially Merlot. Their first vintage release was in 1978 with 800 cases each of Cabernet and Merlot, followed in 1982 with some Sauvignon Blanc. Over the past 38 years, this winery has solidified itself in becoming one of California's premier producers of world-class wines. Their production alone has doubled in the last seven years due to high market demand. In the beginning, Dan wanted to focus on Cabernet and

Merlot. During the 1970s most Napa Valley wineries only used Merlot in blends but Dan wanted this varietal to stand alone. While traveling through Saint-Émilion and Pomerol, Dan became fond of this elegant varietal that paired great with foods and had a soft, velvety texture. The quality of Duckhorn Vineyards has always been related to sourcing the finest fruit available, whether from quality-focused growers or their own estate fruit, with a full understanding of the microclimates in which the grapes are grown. Since the late 1980s, Duckhorn has purchased some of the best vineyards in Napa Valley (Three Palms, Monitor Ledge, Marlee's, Patzimar, Cork Tree, Rector Creek, Stout and Candlestick Ridge) providing different terroir, microclimates and exposure. All estate properties are farmed by their full-time employees to ensure the highest quality.



Their winemaker masterly uses the artisan approach of taste and instinct, not formula when making and blending wine. Each lot (200 in all) is only harvested when flavors are at their peak and tannins softest. Duckhorn's extensive barrel program uses 25 different types of oak from thirteen cooperages to suit each of the vineyard lots grown in smaller diverse appellations such as Howell Mountain, Rutherford and St. Helena.

As a terroir specific winery, Duckhorn also produces:

Paraduxx, a line of prestigious Napa Valley blends.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
PARADUXX	5034811	750 ml	\$360	\$39.99

Goldeneye, dedicated to the production of world-class Pinot Noir wines.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
GOLDENEYE Anderson Valley Pinot Noir	5038311	750 ml	\$180 (6 pk)	\$39.99

Migration, a compelling style of winemaking that seamlessly balances vibrancy and finesse.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
MIGRATION Pinot Noir	5028412	750 ml	\$316	\$29.99
MIGRATION Chardonnay	5130312	750 ml	\$256	\$24.99

Decoy, a line of varietals (and one red blend) which has shown enormous growth over the past 3 years. In fact, Decoy Cabernet has become the #1 selling Cabernet Sauvignon in its price range in the U.S.!

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
DECOY Red Blend, Pinot Noir, Zinfandel, Merlot, & Cabernet Sauvignon	Types Listed	750 ml	\$160	\$19.99
DECOY Chardonnay & Sauvignon Blanc	Types Listed	750 ml	\$132	\$16.99



Normandy! A land of picturesque half-timbered houses, lush green pastures and apple orchards. A land of rich culinary tradition based on its fine local products: butter, cream, world famous cheeses and of course...apples!



Normandy is also a country of rich historic and architectural heritage, located in "Pays d'Auge." Nestled in the green heart of Normandy stands the

Château du Breuil. This attractive slate-roofed château was built in the 16th and 17th centuries and the home of nobility. Listed as a historical monument, the Château has been entirely restored by its new owners who have been distilling spirits for three generations.

The apple is the basic ingredient to make quality Calvados. The mild and damp weather and clayed soil of the Pays d'Auge give the Château du Breuil ideal growing conditions for its 22,000 apple trees which surround the castle.

The Château du Breuil company produces its own cider, coming from a 100% natural fermentation. Their know-how and experience are the strengths of the Château du Breuil which gives priority to high quality rather to quantity. When cider has reached its proper flavor, distillation can start...

The distillation process takes place between the beginning of winter and June 30th of the following year. To make one liter of Calvados 100% pure alcohol, about 27 kg apples or 20 liters of 5% volume cider are necessary.

Unlike Calvados AOC, Calvados with the AOC "Pays d'Auge" requires cider apples produced in the Pays d'Auge area and a double distillation. It makes a finer Calvados, due to the quality of apples produced by the local soil, and to the elimination of the roughest parts of the alcohol during distillation. The Château du Breuil makes AOC Pays d'Auge Calvados only.

In the cellars, Calvados ages only in oak casks. The Château du Breuil company chooses its barrels carefully, because the kind, size and age play a very important part in the quality of aging. The subtle exchanges between wood, air and alcohol give Calvados its smooth flavor and bouquet. Each Calvados is different, each cellar master has his own jealously guarded secret. The delicate and perfect tastes of their Calvados depend less on their old age than on the success of its blending, created by Château du Breuil's cellar master.

La Pommière Calvados



La Pommière is an exclusive Château du Breuil lightly aged apple brandy made from Normandy apples. La Pommière is recommended for a delightful long drink aperitif, and it is very well suited for cocktail recipes and for cooking gourmet dishes requiring apple brandy.

Quite apple-y on the nose, with faint wisps of vanilla. Medium bodied and mellow on the palate with distinct apple flavors which linger in the slightly tart, cidery finish.

Château du Breuil Calvados VSOP

Four years minimum aging in oak casks gives Château du Breuil Calvados VSOP softness and balanced amber color. The fruity elegance of an "Appellation Pays d'Auge Contrôlée" Calvados.

Chateau de Breuil contains all the fragrances of Normandy. It has its own bottle whose registered design belongs to the company. Its minimum of four years of aging gives suppleness and roundness to the VSOP Château du Breuil Calvados.

The nose is fruity and complex with hints of ripe apple, fresh almond, light citrus (orange peel) and quince. On the palate it is mild and well-rounded with ripe fruits and fig. Long finish with a light bitterness of almond.

SILVER Medal

San Francisco World Spirits Competition 2011

GOLD Medal & "Best in Class"

International Wine & Spirit Competition London 2011

SILVER Medal & "Outstanding"

International Wine & Spirit Competition London 2014



DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CHÂTEAU DU BREUIL VSOP Calvados	2984	750 ml	\$516	\$44
CHÂTEAU DU BREUIL La Pommiere Calvados	2985	750 ml	\$330	\$28.50

SLOCUM AND SONS NOW REPRESENTS



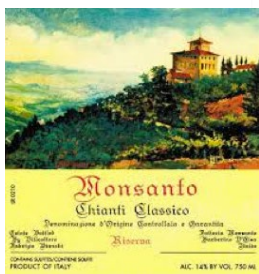
KARLSSON'S GOLD VODKA



Karlsson's Vodka is handcrafted with different varieties of Virgin New Potatoes, all grown in Cape Bjäre, Sweden. Surrounded on three sides by the North Sea, the sandy, but fertile soil is home to the most exquisite heirloom potatoes, known locally as "Farmer's Gold." The vodka is full-bodied and rich, with a distinct viscosity and mouth-feel that is unlike other vodkas on the market today. Although it is designed to be served neat, on the rocks or in a martini, it is suggested that you also try Karlsson's Gold with fresh cracked black pepper for a unique enhancement of the pure flavor.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
KARLSSON'S Gold Vodka	3242	750 ml	\$321.48	\$26.99

CASTELLO Monsanto



Tuscany, Italy

Although the winery dates back to the 1700's, Castello di Monsanto really came to life in 1962 with the current ownership of Fabrizio Bianchi and his daughter Laura. Their innovation and forward thinking set this historic Tuscan estate apart from the rest. The winery lies in Barberino Val D'Elsa, between Florence and Siena within the Chianti Classico zone. They own some of the best vineyards within the appellation. Monsanto also retains the largest reserves of Chianti Classico in Tuscany within their 300 meter aging cellar (pictured below) which contains upwards of 1,300 barriques. This

amazing cellar dates back to 1740 beginning beneath the Castle and has been extended using medieval techniques, based on the Etruscan arch with galestro stones collected from their surrounding vineyards and constructed entirely by hand.

I love the style that these wines are made in and the fact that they have kept this iconic label throughout the years. Laura has chosen to retain elegance over power, wines with perfect balance of acidity, fruit and tannins. Over recent years the wines of Castello Di Monsanto have received huge press from the Wine Spectator and Robert Parker. Their flagship Chianti Classico Riserva just received another 92 points from Wine Spectator for the third time (October 2014 Issue). The last two times this happened, the wine made Wine Spectator's Top 100 List (2012 & 2011) so don't wait for the December rush!



MONSANTO'S INNOVATION

1962

The first winery to make a Chianti Classico Cru from a single vineyard "Il Poggio." This is the oldest vineyard on their estate.

1968

Eliminated white grapes from their Chianti Classico.

1970

The first in the region to vinify their wines in stainless steel (using dairy equipment as steel vats had not yet been made).

1981

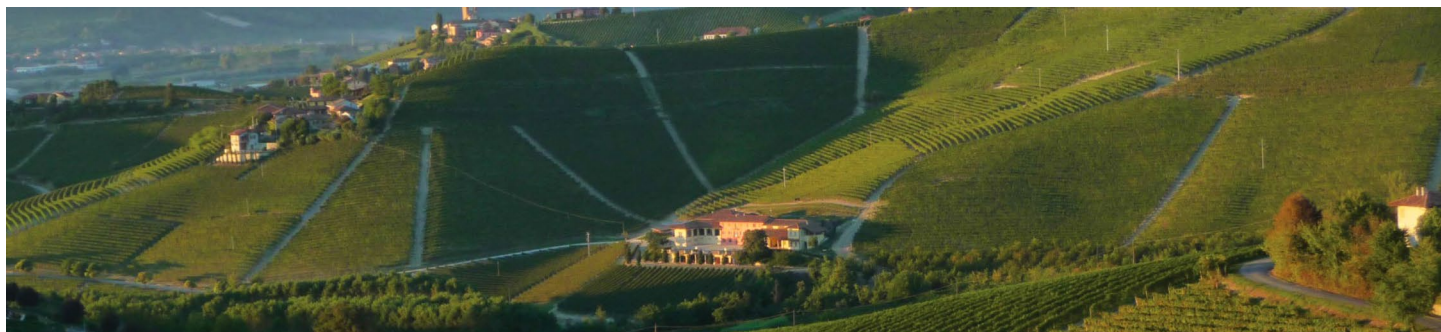
Produced the first 100% Cabernet Sauvignon "Nemo" from a single vineyard "Il Mulino."

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE	RATING
CASTELLO DI MONSANTO Monrosso Chianti 2011	6027811	750 ml	\$120	\$12.99	88 WS
CASTELLO DI MONSANTO Chianti Classico Riserva 2011	1278711	750 ml	\$216	\$19.99	92 WS
CASTELLO DI MONSANTO Il Poggio Cru 2007	12783	750 ml	\$440	\$36.76	90 JS
CASTELLO DI MONSANTO "Nemo" Cabernet Sauvignon 2003	1278503	750 ml	\$476	\$40.67	94 WA
CASTELLO DI MONSANTO Vin Santo 1995	60913	375 ml	\$248 (6 pk)	\$42.16	92 WA



Marchesi di Grésy

Barbaresco, Piedmont



“The wines of Marchesi di Grésy may be the best place to learn how great the Nebbiolo grape really is.”

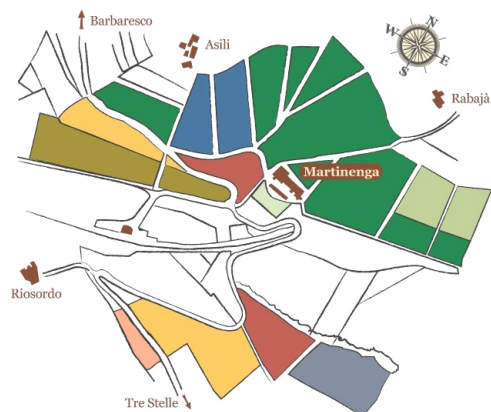
—Robert Parker

Marchesi di Grésy is one of the most beautiful estates in Piedmont. The owner, Alberto di Grésy, decided in the mid-1960s to shift from selling his grapes to the area’s finest producers to making his own wine that would capture the unique style of Martinenga. The winery lies mid-slope within the amphitheater-shaped Martinenga vineyard. This legendary vineyard is planted to the Nebbiolo Lampia and Rosé clone from which the grape’s most fragrant, elegant, structured and long-lived wines are produced. This vineyard is the ideal environment for Nebbiolo, with southern exposure, blue marl soil and elevations from 689 to 946 feet and I’m sure the envy of other top Barbaresco producers. Martinenga is also the only monopoly Cru vineyard in Barbaresco and spans a cross section of vineyard from Asili on one end to Rabaja on the other. Marchesi di

Grésy also makes Camp Gros and Gaiun, two book-end vineyards to Martinenga that are super cru vineyards. These will eventually become Riserva wines.

The value and pedigree of these wines are second to none. Slocum and Sons buys these wines directly from the Winery (through Dalla Terra) at huge savings to you and your customer. It is just a smart investment. The 2006 Barbaresco Gaiun (94 WS) versus 2006 Gaja Barbaresco (93 WA) then the 2007 Barbaresco Camp Gros (94 WA) out scores Gaja 2007 (93 WS) as does the 2008 Barbaresco Martinenga (92 WA) Gaja Barbaresco 2008 (90 WS) AT ALMOST ONE QUARTER THE PRICE! I think you get my point.

Marchesi di Grésy also owns three other estates from which they produce Dolcetto, Barbera and Moscato.



DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE	RATING
MARCHESI DI GRÉSY Barbaresco Martinenga 2009	6000009	750 ml	\$216 (6 pk)	\$37	92 WS
MARCHESI DI GRÉSY Barbaresco Gaiun 2006	6026506	750 ml	\$360 (6 pk)	\$61	94 WS
MARCHESI DI GRÉSY Barbaresco Camp Gros 2007	1282907	750 ml	\$288 (6 pk)	\$49	94 WA
MARCHESI DI GRÉSY Limited Barbaresco Martinenga Vertical	60912	750 ml	\$344 (2 btl each '96, '98, '06)	case only	
MARCHESI DI GRÉSY Langhe Nebbiolo Martinenga 2013	6025213	750 ml	\$176	\$16	
MARCHESI DI GRÉSY Barbera D’Asti 2012	6035412	750 ml	\$145	\$13.08	90 IWC
MARCHESI DI GRÉSY Sauvignon Langhe 2013	6096913	750 ml	\$168	\$15	
MARCHESI DI GRÉSY Moscato d’Asti La Serra 2012	6003012	750 ml	\$128	\$11.67	

For more information on this gem of a winery please visit www.marchesidigrésy.com.

LOUIS/DRESSNER SELECTIONS



NATURAL WINEMAKING AT ITS BEST

The last decade has seen an explosion of up-and-coming, small-scale portfolios of artisanal wines from France and Italy, focused on organic, biodynamic, and sustainable vineyard practices and non-interventionist winemaking. This is an admirable trend – one that, ideally, has the goal of introducing more of these types of wines and winemakers to a wine market that sometimes feels as though it has lost its way and relies too heavily on manufactured wines and dreamt-up labels.

The granddaddy of these importers is none other than Louis/Dressner Selections. The late Joe Dressner and his wife Denyse Louis started their company in 1988 with the intention of introducing Americans to committed, high-quality, family-owned small wine estates that farm organically and make real wine.

Or, to hear Joe Dressner put it in his own words:

“We...have a group of often fanatical growers who are doing their best to make wines that are original because they are honestly crafted. This might seem old-fashioned, but in the present context it is almost revolutionary...There are no gobs, no exaggerations, no over-this and over-that. We don't have fruit bombs. What we do have is a group of growers who work their vines and make their wines with honesty, passion and humor.”

These are exciting, energetic wines from interesting, talented, and engaged producers.



Loire Valley (Muscadet)
Domaine de la Pépière
Domaine Luneau-Papin



Loire Valley (Touraine)
Clos du Tue-Boeuf (Cheverny)
François Cazin (Cour-Cheverny)
Olga Raffault (Chinon)
Bernard Baudry (Chinon)
François Pinon (Vouvray)



Loire Valley (Sancerre)
Thomas-Labaille



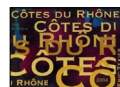
Loire Valley (Anjou-Saumur)
Domaine Filiatreau (Saumur)
Domaine du Closel (Savennieres)
Clos Rougeard (Saumur-Champigny)



Burgundy (Côte de Beaune)
Claude Maréchal



Beaujolais
Jean-Paul Brun/Domaine des Terres Dorées
Clos de la Roquette



Rhone
Eric Texier



Languedoc (Minervois)
Château d'Oupia



Italy (Alto Adige)
Elisabetta Foradori



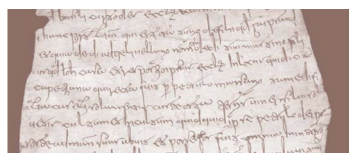
Italy (Chianti Classico)
Montesecondo



Italy (Sicily)
Occhipinti

CAPEZZANA

CONTE CONTINI BONACOSSI



IF HISTORY AND ORIGINALITY IS WHAT YOU'RE AFTER, LOOK NO FURTHER, CAPEZZANA HAS IT ALL. This winery has enormous history, in fact, the adjacent picture is of a contract recently discovered in the archives in Florence for wine and olive oil from Capezzana dating back to 800 AD! The Contini Bonacossi family have owned this estate since the 1920's and are largely responsible for gaining back the "Carmignano" appellation in 1975 and elevating to it DOCG status in 1990.



Of the 670 hectares owned, the estate has 104 hectares under vine which accounts for roughly half of the appellation. Capezzana lies in the north of Carmignano, close to the Apennines. The soil composition here is clay schist and limestone. The climate here is unique in that their South-Southwest facing vineyards reach an altitude of no more than 600 ft which makes for hot days, yet cool winds descend from the Apennines each night, the perfect recipe for producing wines of long life. The wines in Carmignano are comprised mainly of Sangiovese, followed by Cabernet with little amounts of Canaiolo blended in. They use sustainable practices, pending Organic Certification in 2015.



So this fall as you're looking out for something special from Tuscany, don't just think Vino Nobile di Montepulciano, Chianti Classico or Brunello di Montalcino, taste and feature the tiny DOCG of Carmignano with your customers as it will be a memory they will never forget.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CAPEZZANA Mona Nera 2012	6080412	750 ml	\$88	\$9.99

50% Sangiovese, 20% Merlot, 10% Cabernet, 10% Syrah & 10% Caniolo aged 6 months in Allier barrels

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CAPEZZANA Barco Reale 2011	1277411	750 ml	\$120	\$12.99

De-classified Carmignano 70% Sangiovese, 15% Cabernet, 5% Cabernet Franc & 10% Caniolo aged 12 months in Allier barrels

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CAPEZZANA Carmignano 2009	6003209	750 ml	\$240	\$21

Flagship wine made with older vines of 80% Sangiovese & 20% Cabernet aged 12 months in French Oak

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
CAPEZZANA Vin Santo 2006	6096006	375 ml	\$232 (6 pack)	\$39.67

90% Trebbiano & 10% St. Columban aged 5 years in Chestnut, cherry and oak



1910

CANADIAN RYE WHISKY



Featuring round, rich notes of tobacco, charred oak and butterscotch with a spicy rye kick and peppery heat, 1910 Rye Whisky is rounded out by the smoothness of maple and sweet cherry to provide a weighty and balanced, yet complex flavor profile.

The 1910 name pays homage to the year of the first ever Pendleton Round-Up, one of our nation's most storied and famous rodeos. Pendleton 1910 comes packaged in an iconic 750 ml bottle with unique and intricately embossed detailing reminiscent of the hand leather tooling on a horse saddle and features the famous Pendleton Round-Up bucking horse. It is a work of art sure to be a favorite in any connoisseur's spirits collection.

DESCRIPTION	ITEM #	SIZE	CASE	BOTTLE
PENDLETON 1910 Canadian Rye Whisky	2316	750 ml	\$336	\$30



OCTOBER TOP BUYS

LOWEST PRICES OF THE YEAR		Item #	Case	Bottle	Case Savings
◇	VEUVE CLICQUOT Brut "Yellow Label" 750ml	18150	\$448	\$42.99	(\$66)
	CADE Napa Cabernet Sauvignon 2010 750 ml	5121110	\$499	\$59.99	(\$45)
◇	DUCKHORN Sauvignon Blanc 2013 750ml	5017713	\$216	\$24.99	(\$48)
	GOLDENEYE Pinot Noir 2011 750ml	5038311	\$180 (6 pk)	\$39.99	(\$60)
	HAZLITT Red & White Cat 1.5 L	Types Listed	\$56	\$15.99	(\$14)
	HAZLITT Red & White Cat 750 ml	Types Listed	\$64	\$8.99	(\$14)
	LINDEMANS 1.5 L	All Types	\$48	\$9.99	(\$18.50)
	MIONETTO "il" Prosecco, Moscato, & Lambrusco 750 ml	Types Listed	\$80	\$9.99	(\$31)
	MIONETTO "il" Spriz & Ugo 750 ml	Types Listed	\$80	\$12.99	(\$40)
	NEWTON "Unfiltered" Chardonnay, Cabernet, & Merlot 750 ml	Types Listed	\$180 (6 pk)	\$39.99	(\$68)
	NUMANTHIA Termes Toro 2011 750 ml	1738211	\$99 (6 pk)	\$17.50	(\$45)
	YELLOW TAIL 1.5 L	All Types	\$53.96	\$11.99	(\$17.50)
TOP WINE PICKS		Item #	Case	Bottle	Case Savings
	ACACIA Carneros Chardonnay & Pinot Noir 750ml	Types Listed	\$174	\$15.50	(\$65)
	LUC BELAIRE Sparkling Rosé 750ml	18363	\$126 (6 pk)	\$29.99	(\$26)
	CLOUDY BAY Sauvignon Blanc 750ml	3105514	\$248	\$29.99	(\$32)
	CHALONE Monterey Cabernet, Chardonnay & Merlot 750ml	Types Listed	\$88	\$9.99	(\$31)
	CHALONE Monterey Pinot Noir 2012 750ml	5066904	\$113	\$12.99	(\$42)
	CLINE Cashmere 2012 750ml <i>(Proceeds to Breast Cancer Awareness)</i>	5156011	\$120	\$14.99	(\$25)
	CLINE Ancient Vine Mourvedre 750ml	237704	\$120	\$14.99	(\$25)
	CLINE Ancient Vine Zinfandel 2013 750ml	5030705	\$120	\$14.99	(\$25)
◇	DUCKHORN Decoy Sauvignon Blanc 2013 750ml	5128513	\$132	\$16.99	(\$52)
◇	DUCKHORN Decoy Chardonnay 2013 750ml	5136013	\$132	\$16.99	(\$52)
	FERRARI-CARANO Fume Blanc 2013 750ml	224513	\$120	\$13.99	(\$24)
	HESS SELECT Cabernet 2012 750ml	5030204	\$128	\$14.99	(\$24)
	KRIS Pinot Grigio 2013 750 ml	6010013	\$104	\$11.99	(\$8)
	MEIOMI Pinot Noir 2013 750ml <i>(#2 Top Selling Pinot Noir in the U.S.)</i>	5143713	\$160	\$19.99	(\$81)
	MER SOLEIL Silver Chardonnay Ceramic Bottle 2013 750ml	5085212	\$160	\$19.99	(\$129)
	NEWTON "Red Label" Chardonnay, Cabernet, & Claret 750ml	Types Listed	\$216	\$24.99	(\$18)
	PENFOLDS Thomas Hyland Chardonnay 750 ml	1922103	\$89	\$10.99	(\$15)
	PENFOLDS Thomas Hyland Shiraz & Cabernet 750 ml	Types Listed	\$105	\$12.99	(\$15)
	ROSEMOUNT Chardonnay 1.5 L	19131	\$67.44	\$15.99	(\$12.48)
	ROSEMOUNT Shiraz 1.5 L	1917603	\$76.44	\$16.99	(\$18)
	SEA RIDGE Cabernet, Chardonnay & Merlot 1.5 L	Types Listed	\$40	\$8.99	(\$17.50)
	SEGURA VIUDAS Brut & Rosé 750ml	Types Listed	\$80	\$9.99	(\$16)
TOP SPIRITS PICKS		Item #	Case	Bottle	Case Savings
	LADY BLYGH Spiced Rum 1.75 L w/ Playing Cards co-pack	3236	\$99	\$20.99	(\$13)
	UV VODKA 750ml	All Types	\$106	\$11.99	(\$12)
	UV VODKA 50ml	All Types	\$79.20 (120 pk)	\$6.90 (Sleeve)	(\$19.80)
	VESICA Potato Vodka 750ml <i>(\$5 Mail-in rebates available)</i>	1895	\$108	\$10	(\$12)

◇ *Featured in this issue*