



September 18, 2013

To: YANMAR America Industrial Distributors

Fr: Justin Rugar
Business Unit Manager
YANMAR America Industrial Engine Division

Re: ***EPA Final Tier 4 Compliant L-Series Product Line***

Dear YANMAR America Industrial Distributor,

YANMAR America is pleased to announce plans to introduce a final tier 4 compliant line-up of L-Series engine models. The L-Series has been a leader in the single cylinder, air cooled diesel engine market, and we are excited to be able to continue to supply our customers with L-Series models that meet the EPA's final tier 4 regulations.

Both the L70 & L100 will meet final tier 4 regulations and are feature-packed to offer customers the best value in the industry. Key features of the L70 & L100 include:

- Increased power
- Minimal or no physical size increase
- Drop-in replacement for most IT4 L-Series models
- Variable & fixed speed models will be available
- DOC equipped

The final tier 4 compliant L-Series line-up is scheduled to be available in the first quarter of 2015. Sample engines for testing and validation will be available in mid-2014 in limited quantities. More detailed information will be announced in the future.

Justin Rugar
Business Unit Manager
Yanmar America
Industrial – Engine Division

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