

THE DEERE CROSSING

VOL II ISSUE III

THE NEWSLETTER OF FLINTCO

MARCH 2011

FlintCo, A family of
powerful Companies –

[Flint Equipment Company](#)

[Albany Tractor Company](#)

[Lawn and Garden](#)

[Flint Power Systems](#)

24 Offices in 4 States –

*We stand at the forefront
of the equipment industry
in the southeastern United
States. Our long and
noteworthy history is
testament to our
continuing belief that
good customers and good
employees are the power
that drives the company.*

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Shoot for a hat!

*We're looking for Flint or
Albany tractor Equipment in
the field in Action!*

*Send us your best shots and
if we use it in the March
edition we'll send you a
John Deere Signature Hat!*

This Bud's for You John Deere!



When boat owner, Michael Flanigan, started shopping for new engines to re-power his pride and joy, it didn't take long for him to decide. Who better to use for the "King of Beers" than the "King of Power".

One of Flint Power System's marine dealers in the State of Florida recently sold, and started engine installation on this 51' Rybovich Spencer, charter fishing boat in Ponce Inlet, FL. The boat was originally powered by twin Detroit Diesel 6V-92's, approximately 500 horsepower each.

The boat is being re-powered with twin

John Deere 6125AFM75's, tier 2, 526 horsepower each. The re-power is anticipated to increase the boat's performance tremendously by gaining approximately 5 – 8 knots at cruise speed, and top speed, while also decreasing fuel consumption by approximately 30%.

For additional information regarding our full line of marine products, please go to our website at www.flintpower.com.

Josh Learn
Territory Sales Manager- Central Florida
Flint Power Systems

In House Technical Training

Braselton, GA

FEC, ATC & FPS now has an internal technical trainer. Mike Goetz is located at FEC in Braselton, Ga. and has a very diverse technical back ground. He started his career in the heavy equipment industry in 1974 as a shop technician for Case Power and Equipment in the construction division.

Mike joined the METRAC team in the summer of 1980, and worked in the capacity of shop technician, field technician, shop foreman, service manager, general service manager, product support technical specialist as well as performing safety and product training. Since becoming a member of the Flint Co family, Mike has been developing training Sessions for our technicians to enhance their trouble shooting abilities, and growing their product knowledge.

Mike is an excellent trouble shooter and enjoys technical challenges brought on by new industry standards and seeing the advances in the heavy equipment industry. He's now developing training sessions for our technicians to enhance their trouble shooting abilities, and growing their product knowledge. Soon he will also be holding customer training programs pertaining to maintenance, iT-4 engine workshops, and a host of different training sessions in order for our customers to get the maximum benefits from their John Deere products.

Look for Mike to be working across all Flint Co companies. He is a Certified C&F technical trainer and is in the process of becoming an Ag Certified trainer.



Pictured above is Mike Goetz in Braselton, GA preparing for a K-Loader class.

New ATC Service Trucks Hitting the Streets and Fields



Albany Tractor locations Albany and Pelham have upgraded and expanded their mobile service. Albany service manager Wayne Brazel, (top left) and Pelham branch manager Todd Rice, (bottom right) hand the keys to 2 new Ford F-450 service trucks to Allen Kent and Petey Austin.

Chad Scarbor
Vice President - Product Support
Albany Tractor Company
Phone: 229-432-7468

Serving

- Albany
- Colquitt
- Cordele
- Cuthbert
- Pelham
- Sycamore
- Sylvester

And surrounding areas



EMPLOYEE MILESTONES



Congratulations !

Covie Strickland – 5 Years ATC Lawn & Garden Albany, GA

Milton Akridge – 5 Years FPS Sales Albany, GA

Darrell Christian – 5 Years FPS Production Albany, GA

ANNOUNCEMENTS



Dothan Fire

We would like to take this opportunity to thank our many customers and neighbors for coming to our aid this past week following a fire that destroyed our Dothan, AL office.

We truly appreciate the out pouring of support and stand committed to our customers and the Dothan community.

We are still here and we will continue to support you!

INFORMATION SYSTEMS



Reminders

Remember to check these before you leave.

- Log out of the system daily by 9:00PM.
- Be sure to check your Intellidealer Home page and see if you have anything that requires your attention.

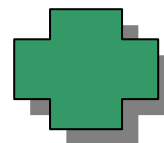
Service Advisor 4.0

We have received many calls associated with the new Service Advisor 4.0 upgrade. In many cases, we have seen an issue where installed or upgrading to the Service Advisor 4.0 can break or corrupt other programs on the computer.

If you are installing/upgrading your Service Advisor, please take note of this and carefully read each screen. If you are unsure or asked to fill in information that you don't know, please call us.

Brad Hinson
Flint Holdings Inc.
Network Technician
Phone (229)888-1212 Ext 769

SAFETY



Fire Safety

Sometimes it takes a devastating fire to remind the rest of us how lucky we are not to have lost any one in the recent fire in Dothan. No injuries were reported to company employees, the cleaning crew or to the dedicated emergency responders that worked throughout the night to bring the blaze under control and minimize damage to equipment and the surrounding buildings.

The next time you come and go from a building take the time to observe the little things. Are the exit lights you're leaving from fully lit? When was the last time you checked the fire extinguisher in your work area? Did you remember to turn off that space heater in your office and turn off the coffee pot?

Please take the time this week, today and tomorrow to observe a little closer your work environment and the places you frequent inside and outside the buildings. By doing these simple things you will certainly increase your chances of having a building to come back to tomorrow.

Be safe!

Bobby Davis
Safety Director
bdavis@flintholdings.com



FLINTCO

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Albany, GA 31705



DELIVER TO:



St. Patrick's Day is March 17th

New Arrivals

Please join us in welcoming our latest additions.

Joshua Purvis – ATC Parts Sycamore, GA

Kevin Adams – FEC Service Dothan, AL

Matthew Williams – ATC Service Sycamore, GA

James Colvin – FEC Service Atlanta, GA

Jeremy Register – FEC Service Grovetown, GA

Miss an issue of the Deere Crossing?

If you missed a previous issue of our newsletter, you can now find a copy of current and previous issues by month on our website in the General Store.

[THE DEERE CROSSING](#)

Click on the link above or type this link into your browser <http://www.flintholdings.com/generalStore.aspx> to select a current or previous issue of our newsletters.