

THE DEERE CROSSING

VOL I ISSUE IV

THE NEWSLETTER OF FLINTCO

DECEMBER 2010

FlintCo, A family of powerful Companies –

[Flint Equipment Company](#)

[Albany Tractor Company](#)

[Lawn and Garden](#)

[Flint Power Systems](#)

24 Offices in 4 States –

We stand at the forefront of the equipment industry in the southeastern United States. Our long and noteworthy history is testament to our continuing belief that good customers and good employees are the power that drives the company.

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FPS Attends FT. Lauderdale Boat Show 2010

Flint Power Systems was present at the annual Ft. Lauderdale Boat Show that took place October 29th-November 1st in Ft. Lauderdale, Florida supporting John Deere Power Systems in their marine display booth. Josh Learn, Lu Bordoni, and Brian Schneider from FPS were working the booth in addition to the contingency of Deere personnel from Waterloo.

This year's John Deere Marine booth featured the latest Deere Marine products which consisted of the 6068SFM75-400hp, 6090SFM75-500HP, and the 750hp 6135SFM75. As expected going into the show this year, both attendance and vendor participation were down from previous years due to the economic climate over the past 12-18 months. Having said that, we did pick up a few good leads, sold a pair of engines, and met with a good number of current customers solidifying relationships and educating them on the new marine engines.

Brian Schneider
VP Sales

John Deere Marine Engines



To learn more about Flint Power Systems and John Deere Marine Engines Control Click the image above or visit our web site at:

www.flintpower.com/marine.php

Pictured below from left: Lu Bordoni - FPS, Brian Schneider – FPS, Josh Learn – FPS, and Dave Flaherty – JDPS.



SOUTH CAROLINA UPSTATE - UPDATE

Upstate, SC-

Developing a good relationship with customers and potential customers is what it's all about. Flint Equipment Salesman, Sean Smith has been developing his customer relationship with J & M construction since he worked as a CSA.

J & M Construction is a water and sewer contractor located in the upstate of South Carolina, in the Town of Pendleton. Owned and operated by Marty Weldon President, along with Superintendent and son Jared Weldon. The Weldon's have been in business as J & M Construction since November 2000, operating mainly in the upstate of South Carolina.

J & M Construction recently purchased a new John Deere 85D to add to their fleet which includes: John Deere 200D LC, John Deere 135C LC, John Deere 120C LC, John Deere 110 and two John Deere 310SG's along with a Hitachi 50ZTS all of which have been purchased from Flint equipment. "My relationship with them started when I was a CSA and grew as they began into business and all of the equipment named above except one of the 310SG backhoes was purchased from me"

The company is currently working on a 2.8 million dollar water system addition for the Starr Iva Water District.

Sean Smith
FEC Sales, Carolina Division

West Columbia, SC-

Flint Equipment Salesman Danny Bollinger is the salesman for Lexington County, SC.

Danny says Lexington County Public Works bought (5) 672G motor graders, (2)- 310J Backhoe's (1)-CA150D Dynapac Roller and (1)-CP142 Dynapac Pneumatic Tire Roller and a Bowie Imperial 1500 Hydro-Seeder, all since July 1st of this year.

This Municipality runs a total of 19 Graders and they now have 11-John Deere units and only 8-Caterpillar 12 H's left. They run 9-Backhoes and now have 6-John Deere unit's 2-JCB's left & 1- Caterpillar 416E."

They have really been pleased with the products and the Service they receive from Flint Equipment Company.

Danny Bollinger
FEC Sales, Carolina Division

ATC GETS READY FOR COLD WEATHER AND NEXT SEASON

Albany Tractor Company encourages winterization services with several cost saving promotions.

As farming activities wind down in autumn, Chad Scarbor says "you should take the time to winterize your farm equipment before cold weather hits. Winterizing farm equipment reduces your start up time in the spring, extends the life of your equipment and maintains a higher resale value."

Albany Tractor's Lawn and Garden is promoting winterization with Free Inspections, Free service calls, and Free Estimates on Utility Vehicles and Compact Utility Tractors.

Visit Albany Tractor Company or call (229) 432-7468.

Winterize Your Pecan Sprayer

Bring your sprayer in or we'll pick it up. Take advantage of our special prices to prepare your sprayer for winter storage and have it rearing to go next season.

- HALF PRICE PICKUP AND DELIVERY -

WINTERIZE THE PUMP AND HOSES

ONLY \$110 PLUS PARTS

Includes draining the pump and system and adding 50/50 antifreeze to the pump and all lines



EMPLOYEE MILESTONES



Happy 5th Anniversary!

Frankie Dubose - Troy, AL 12/12/2005

Cale Sessions – Columbus, GA 12/13/2005

Lisa Hathcock
Human Resources Manager

ANNOUNCEMENTS



ADP will process the first pay cycle of 2011, which will be the January 14, 2011 pay date. As we move through this process, we will provide you with further updates and communication. There is nothing you need to do at this time, but we felt it important to let you know of this change. This transition will not result in any changes to our current pay cycle.

Should you have any questions about this change, feel free to contact the office manager in your location, Lisa Hathcock, Keith Hutchins or Tony Sammons.

INFORMATION SYSTEMS



Do not Store Mail In Deleted Items Folder....

Do not ever store wanted emails in the deleted items folder.

The deleted items folder is for items that you don't need and don't want. If there are items that you do not want in your inbox, but don't want to delete, create a folder to store these emails.

Why you ask?

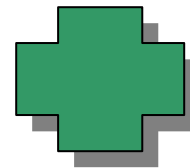
Items in the deleted items folder are likely to go away without notice. If you need to keep an email then keep it somewhere other than the deleted items folder.

How often should I empty?

You should empty your deleted items folder at least every 3 months.

Charles Bruce
IT Manager
cbruce@flinholdings.com

SAFETY



Holiday Safety

If you've seen National Lampoon's "Christmas Vacation" then you may understand despite the best of intentions in preparing the family for a Christmas celebration, things never run smoothly for Clark Griswold.

If there is a Clark Griswold in your family or work place, take a moment to consider these statistics before crawling up on the roof to string the Christmas lights. Every year, hospital emergency rooms treat about 12,500 people for injuries, such as falls, cuts and shocks, related to holiday lights, decorations and Christmas trees, according to the U.S. Consumer Product Safety Commission (CPSC).

Driving to and from shopping malls, across town or delivering equipment during the season has its own challenges. Crowded parking lots and intersections require us to keep a watchful eye out for pedestrians and vehicles that seem to appear from nowhere. This holiday season take the time slow down and approach roadway intersections as though you expect someone to pull out in front of you.

It's easy to become distracted with the excitement of the winter holidays and all its decorations, lights, and the many things we try to accomplish as the year comes to an end. Enjoy the season, be safe in all that you do and leave the comedy of errors to "Clark Griswold".

Bobby Davis
Safety Director
Email: bdavis@flinholdings.com



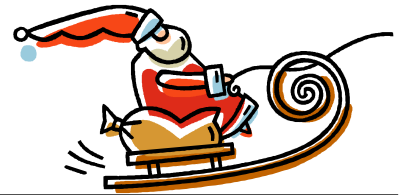
FLINTCO

1206 Blaylock Street
Albany, GA 31705



DELIVER TO:

Seasons Greetings From: **FLINTCO**



**From all of our locations to you,
Thank you for your business!
We're looking forward to seeing all of you next year.**

Happy Holidays!!

Miss an issue of the Deere Crossing?

If you missed a previous issue of our newsletter, you can now find a copy of current and previous issues by month on our website in the General Store.

[THE DEERE CROSSING](#)

Click on the link above or type this link into your browser <http://www.flintholdings.com/generalStore.aspx> to select a current or previous issue of our newsletters.